Employee Name: \_\_\_\_\_

Employee ID#: \_\_\_\_\_

Start Date/Time: \_\_\_\_\_

## **Training Plan Template**

Training Completed: YES NO

Date of Completion: \_\_\_\_\_

Trainer Name: \_\_\_\_\_

DAY 1 Shift	DAY 2 Shift	DAY 3 Shift	DAY 4 Shift	DAY 5 Shift
<b>Time</b> New Hire Onboarding- Paperwork, Site Tour, Meet Team, Review Policies, Schedule, Receive Training notebook/pad/pencil	<b>Time</b> *Other Retail Training	<b>Time</b> Begin Responsible Tobacco Retail Training at: <u>www.responsibletobacconv.com</u>	<ul> <li>Time Read/Study Responsible</li> <li>Tobacco Retailer Resources:</li> <li>Learning Module: Refusing Sales Role- playing</li> </ul>	<b>Time</b> *Other Retail Training
<ul> <li>Time Read/Study Responsible</li> <li>Tobacco Retailer Resources:</li> <li>Learning Module: Applicable Laws</li> <li>Tobacco 21 Fact Sheet</li> <li>Learning Module: Tobacco Products Covered by Tobacco 21 Law</li> <li>Learning Module: Health Effects of Youth Tobacco Use</li> </ul>			<b>Time</b> Practice the Role-playing scenarios with your trainer or assigned partner .	
<b>Time</b> –10min BREAK	<b>Time</b> –10min BREAK	<b>Time</b> –10min BREAK	<b>Time</b> –10min BREAK	Time –10min BREAK
<b>Time</b> Find/match all the Tobacco Products Covered by Tobacco 21 in your store. Learn details about each product to be able to distinguish them from each other	<b>Time</b> Observe sales floor, customer service, and POS transactions, assist with customer service, assist with Point-of-Sale transactions.	<b>Time</b> Complete Responsible Tobacco Retail Training at: <u>www.responsibletobacconv.com</u> Study and take the Certification Quiz. You must achieve 80%+ to earn your Certification. Once you have completed, ask your manager for assistance in acquiring a copy of your certificate.	<ul> <li>Time Read/Study Responsible Tobacco Retailer Resources:</li> <li>Learning Module: Age Verification Techniques</li> <li>Learning Module: Compliance Inspections</li> </ul>	<b>Time</b> Point-of-Sale Practice: Customer service, Verifying age for tobacco purchases, Attending to customers, Cleaning, Stocking, Closing Duties, etc. Ask your trainer about other job tasks and duties.
<b>Time</b> Observe sales floor, customer service, and POS transactions.			<b>Time</b> Point-of-Sale Training: Observation, practice, customer service, Verifying age for tobacco purchases, attending to customers, etc. Ask your trainer about other job tasks and duties.	
				<b>Time</b> Discussion with Manager and/or Trainer- Performance feedback, discuss Notebook entries, Q&A, Any other concerns, etc
<b>Time</b> Use your notebook, write down 3 job-related questions you have.	<b>Time</b> Use your notebook, write down 3 job-related questions you have.	<b>Time</b> Use your notebook, write down 5 job-related duties you feel confident in executing.	<b>Time</b> Use your notebook, write down 5 job-related duties you would like to review and/or practice.	
*Other Retail Training: Other tasks and skills the new hire employee must learn for their position. I.e.: stocking merchandise and/or supplies, cash handling, cleaning and sanitizing, food handling and prep, etc				